

Thompson Corrugated Systems, Inc.

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Exclusively Representing:

ENGICO
ENGINEERING for CORRUGATED

Jumbo Converting Centers, Retrofit Modules



Robotics, Controls and Integration

MASSENZANA

Corrugators, Flexos, Rotary Die Cutters, Peripheral Supporting Machines



Specialty Folder-Gluers and Delivery Systems

Thompson Corrugated Systems has a unique role in the industry as the exclusive Representative for a network of inter-related corrugated machinery builders with a common thread.

" Every truth passes through three stages before it's recognized.
In the first stage, it is ridiculed.
In the second stage, it is opposed.
In the third stage, the truth is regarded as self-evident."

- Arthur Schopenhauer

Engico

Formed in 1989 as **ENGI**neering for **CO**rrugated, Engico offers the multi-purpose "Converting Center" in 66, 78 and 100 inch circumferences and from 110 to 260 inch widths. Fixed position concept gives 2 minute order changes, including die cutting and or gluing. Versions are directed to either short to medium runs or medium to long runs. Options include double circumference plate cylinders on the 66 inch models, side slotting up to 28 inches deep for wrappers and folders, two-out delivery, in-line stitching, full width high pile stacking and two-directional bundle delivery.

Eutro Log

Formed in 1990 as an expansion of an industrial material handling company, Eutro Log has focused attention on control systems and robotics in specialized applications for a multitude of industries. They are system partners with KUKA, Siemens, Bosch-Rexroth, SICK, BT Sistemi (RAYMOND), Festo and Sew Eurodrive. Eutro Log is recognized as a highly professional systems integrator.

Massenzana

Formed in 1950, and merged with others in 2009, Massenzana Group offers the vast majority of machinery used in the corrugated industry. Corrugators are available from 58 to 110 inch widths and include the unique "Dual Facer" which is two flutes securely mounted in a single frame yet on opposite sides of a common Pressure Roll. Flexos are available in 30, 50 and 66 inch circumferences and are either traditional open/close designs or fixed position. Rotary Die cutters are 50 and 66 inch circumferences and are also open/close or fixed position. Additional lines include such items as web printers, singleface winders and stackers, in-line or sheet-to-sheet label laminators, and supporting machines such as stackers, breakers and material handling systems.

Revicart

Formed in 1995, Revicart offers precision specialty folder-glueers from 65 to 120 inch widths. The Faro series is a single blank machine for normal straightlines, lock bottoms and trays. The TwinBox series registers two or more pieces together for unique "box-in-a-box" or two piece boxes or other combinations for display or structural needs. Offbearing machines include the optional "Easypack" roll-out counter-collector, "Boxer" master packer and the "Revipack" stack orientation-combiner.

**Thompson Corrugated is proud to represent these fine companies and individuals.
We offer only "Investment Grade" solutions to the boxmaker's needs.**

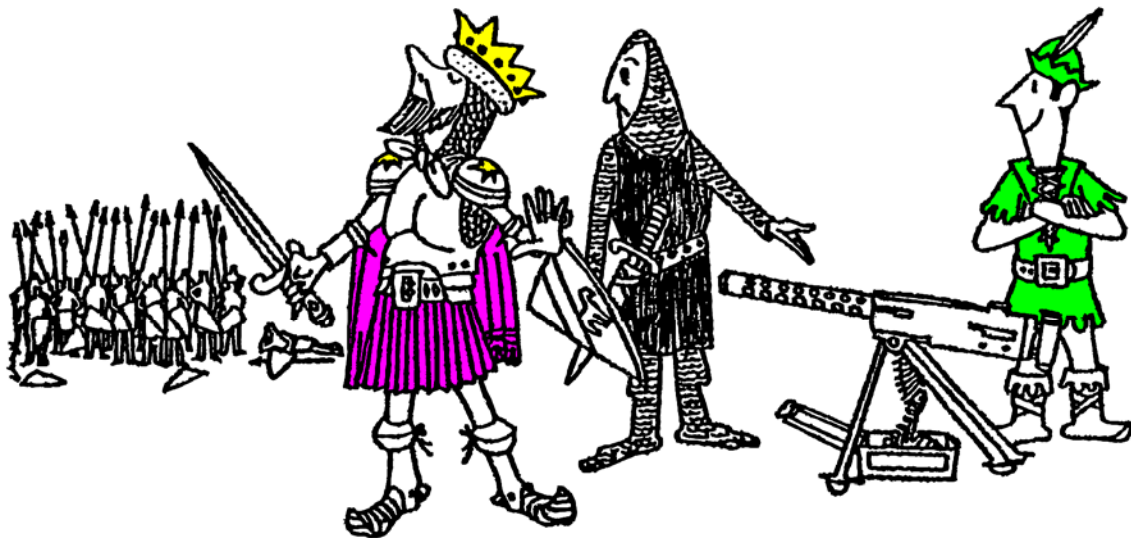
Our Operating Principles

1. We protect both Buyer's and Seller's interests as their independent and trusted partner.
2. Promoting an incomplete solution, hiding information or misleading anyone is unethical.
3. We represent only First Class suppliers who recognize their viable business strategy is to design and build using standard industrial components and to provide source vendor repair part information. They reject secret "no compete" agreements with vendors and deceptive software licenses.
4. We help Buyers define their needs, create performance criteria and offer to arbitrate any disagreements. "Measure twice, cut once" is a time-tested principle.
5. Sustained efficiency and productivity come from "pulling", not "pushing", through the process.
6. If the Buyer's primary goal is a low price purchase, we predict a loss on that investment. We propose investments to take Buyer and Seller profitably through the next 3 or 4 business cycles.
7. We help the Buyer and Seller perform ethically and profitably, offer complete solutions and guide our clients to become truly self-sufficient.
8. "We Organize to Manage, and We Manage Through Systems"

Introductory statement from "Industrial Management",
Professor Hugo Diemer, 1912.

This is as true today as it was at the dawn of the concept of Scientific Management.

9. Everyone will make mistakes but together we can all prosper through co-operation.



**"NO!-I CANT BE BOTHERED TO SEE ANY CRAZY SALESMEN-
WE'VE GOT A BATTLE TO FIGHT!"**